

Agency Expenditure Summary

| | FY2000 | | FY2001 | | FY2002 | |
|--------------------------|------------------|------------------|-------------------|-------------------|-------------------|-------------------|
| | <u>Approp</u> | <u>Actual</u> | <u>Approp</u> | <u>Estimate</u> | <u>Request</u> | <u>Gov Rec</u> |
| Liquor Dispensary | 8,911,400 | 8,897,300 | 10,358,400 | 10,181,600 | 12,415,700 | 12,581,500 |
| Total | 8,911,400 | 8,897,300 | 10,358,400 | 10,181,600 | 12,415,700 | 12,581,500 |
| Dedicated | 8,911,400 | 8,897,300 | 10,358,400 | 10,181,600 | 12,415,700 | 12,581,500 |
| Total | 8,911,400 | 8,897,300 | 10,358,400 | 10,181,600 | 12,415,700 | 12,581,500 |
| Personnel Costs | 5,899,400 | 5,677,200 | 6,291,600 | 6,114,800 | 6,871,200 | 7,045,700 |
| Operating Expenditures | 2,693,800 | 2,896,700 | 3,729,400 | 3,729,400 | 4,336,300 | 4,327,600 |
| Capital Outlay | 318,200 | 323,400 | 337,400 | 337,400 | 1,208,200 | 1,208,200 |
| Trustee/Benefit Payments | 0 | 0 | 0 | 0 | 0 | 0 |
| Lump Sum | 0 | 0 | 0 | 0 | 0 | 0 |
| Total | 8,911,400 | 8,897,300 | 10,358,400 | 10,181,600 | 12,415,700 | 12,581,500 |
| FTP Positions | 142.00 | 142.00 | 145.00 | 145.00 | 154.00 | 154.00 |

Budget Highlights

The Governor recommends replacing retail store point-of-sale, accounting and warehouse inventory/tracking computer systems. This new system will integrate all three components and allow the dispensary to completely automate their sales and inventory systems. Additional staff provided in FY 2001 appropriation will provide implementation resources. Without this upgrade, maintenance costs will increase dramatically. Funds appropriated for this purpose in FY 2001 (\$880,000) will be used in addition to the new request, which is \$1,430,000 (all dedicated).

The Governor is recommending the replacement of store security systems. This will provide better security for employees and customers, especially during evening hours. The amount is \$125,000 (dedicated).

Additional staffing for state-owned stores is necessary because of a past decade of sales increases. Sales have increased 23% during that time period, but total staffing has decreased. Lean staffing is causing employee safety issues (one person working alone during an evening shift), sales and service (stores are closed during normal hours so bank deposits can be made) and morale considerations (excessive workload and safety concerns). Five additional FTP plus additional temporary staff will help alleviate this situation. Recommended is \$288,300 (dedicated).

While staffing needs to be increased statewide, adequately serving the growing population in southwest Idaho is important. Two additional stores are proposed for the Boise/Meridian areas. Existing locations are being taxed to their physical limits due to customer levels (restaurants, bars and walk-in). Additional stores will be proposed in future fiscal years. \$383,100 is recommended (dedicated).

Liquor Dispensary, State

Decision Unit Summary

| Decision Unit | Agency Request | | | Governor's Recommendation | | |
|--|----------------|--------------|-------------------|---------------------------|--------------|-------------------|
| | FTP | General | Total | FTP | General | Total |
| 3.00 FY 2001 Original Appropriation | 145.00 | 0 | 10,358,400 | 145.00 | 0 | 10,358,400 |
| 4.40 Negative Supplemental | 0.00 | 0 | 0 | 0.00 | 0 | (176,800) |
| 5.00 FY 2001 Total Appropriation | 145.00 | 0 | 10,358,400 | 145.00 | 0 | 10,181,600 |
| 7.00 FY 2001 Estimated Expenditures | 145.00 | 0 | 10,358,400 | 145.00 | 0 | 10,181,600 |
| 8.20 Object Transfers | 0.00 | 0 | 0 | 0.00 | 0 | 0 |
| 8.40 Removal of One-Time Expenditures | 0.00 | 0 | (1,166,100) | 0.00 | 0 | (1,166,100) |
| 8.90 Other Adjustments | 0.00 | 0 | 0 | 0.00 | 0 | 176,800 |
| 9.00 FY 2002 Base | 145.00 | 0 | 9,192,300 | 145.00 | 0 | 9,192,300 |
| 10.10 Personnel Costs Rollups | 0.00 | 0 | 80,600 | 0.00 | 0 | 80,600 |
| 10.20 Inflationary Adjustments | 0.00 | 0 | 30,400 | 0.00 | 0 | 21,700 |
| 10.30 Replacement Items | 0.00 | 0 | 283,900 | 0.00 | 0 | 283,900 |
| 10.40 Interagency Nonstandard Adjustments | 0.00 | 0 | 14,000 | 0.00 | 0 | (7,600) |
| 10.60 Change In Employee Compensation | 0.00 | 0 | 56,000 | 0.00 | 0 | 252,100 |
| 10.70 External Nonstandard Adjustments | 0.00 | 0 | 64,500 | 0.00 | 0 | 64,500 |
| 11.00 FY 2002 Total Maintenance | 145.00 | 0 | 9,721,700 | 145.00 | 0 | 9,887,500 |
| Liquor Dispensary | | | | | | |
| 12.01 Replace Enterprise Systems | 0.00 | 0 | 1,430,000 | 0.00 | 0 | 1,430,000 |
| 12.02 Store Security | 0.00 | 0 | 125,000 | 0.00 | 0 | 125,000 |
| 12.03 Additional Staffing for Stores | 5.00 | 0 | 288,300 | 5.00 | 0 | 288,300 |
| 12.04 Office Space | 0.00 | 0 | 216,900 | 0.00 | 0 | 216,900 |
| 12.05 Additional Retail Stores | 4.00 | 0 | 383,100 | 4.00 | 0 | 383,100 |
| 12.06 Warehouse Equipment and Improvements | 0.00 | 0 | 250,700 | 0.00 | 0 | 250,700 |
| 13.00 FY 2002 Total Governor's Rec. | 154.00 | 0 | 12,415,700 | 154.00 | 0 | 12,581,500 |
| Amount Change From Base | 9.00 | 0 | 3,223,400 | 9.00 | 0 | 3,389,200 |
| Percent Change From Base | 6.21% | 0.00% | 35.07% | 6.21% | 0.00% | 36.87% |